

# SONORA

Business Intelligence Experts.

Greater Insights. Better Decisions. Faster Results.

Sonora's Core Vision, "Greater Insights. Better Decisions. Faster Results." – guides our actions daily. We are a Full-Service Business Intelligence firm specializing in Data Analytics, Financial Management, Application Development, and Business Transformation. Sonora is committed to innovative thinking, our team of experts understand how technology, business, and financial considerations intersect and bring a seasoned and innovative perspective to confronting our client's challenges!

## BIG DATA ANALYTICS

- ▶ Business Analytics
- ▶ Dashboards
- ▶ Queries/Reports
- ▶ OLAP (Cubes, Slice & Dice, Drilling)
- ▶ Data Warehouse
- ▶ Application Integration
- ▶ Extract, Load, & Transform (ETL)
- ▶ Data Mining/Analytics

## FINANCIAL MANAGEMENT

- ▶ Budgeting, Planning & Forecasting
- ▶ Budget Formulation
- ▶ Budget Execution & Payroll Forecasting
- ▶ Financial Close Optimization
- ▶ Financial Reporting & Analysis

## AGILE/SCRUM APPLICATION DEVELOPMENT

- ▶ Oracle/Hyperion Planning/Essbase
- ▶ Oracle Hyperion Financial Management
- ▶ Oracle/Hyperion Financial Data Quality Management (FDME)
- ▶ Oracle Business Intelligence Enterprise Edition (OBIEE)
- ▶ **CUSTOM:** Java, C#,.NET, SQL Developer, Oracle 12g

## BUSINESS TRANSFORMATION

- ▶ Establish BPR Plan (Reason, Objectives, Desired Change)
- ▶ Conduct Preliminary Planning Develop Business Case (Conduct As-Is, To-Be, Gap Analysis, and Fiscal Analysis)
- ▶ Implement Business Case
- ▶ Track and Validate MSO Performance

## NOTABLE CLIENTS

### CENTER FOR MEDICARE AND MEDICAID SERVICES (CMS) - SUBCONTRACTOR

Business Transformation. Budget Formulation. Budget Execution. Payroll and Acquisition Process. Systems Integration. Financial Reporting. Agile Application Development.

### DEPARTMENT OF JUSTICE (DOJ) - PRIME

Business Process Re-Engineering. System Integration. Financial Reporting. Business Intelligence. Big Data/Analytics. Application Integration. OBIEE.

### U.S. COPYRIGHT OFFICE (LIBRARY OF CONGRESS) - PRIME

Business Transformation. Business Process Analysis. Discovery and Requirements Gathering. Data and Business Modeling.

### FOOD AND DRUG ADMINISTRATION (FDA) - SUBCONTRACTOR

Business Transformation. Budget Formulation. Budget Execution. Payroll and Acquisition Process. Systems Integration. Financial Reporting. Agile Development.

### DEPARTMENT OF INTERIOR (DOI) - PRIME

Business Process Re-Engineering/Analysis. Process Automation. Data and Business Modeling. Cloud Readiness. Process Automation. Information Analysis.

### BLOOMBERG BNA (BNA) - PRIME

Budget and Financial Management. Business Intelligence. COTS Implementation. Enterprise Performance Management. Agile Development.

### DEPARTMENT OF COMMERCE (DOC) - PRIME

Financial Reporting and Consolidation. Agile Application Development. Business Intelligence/Data Analytics. Financial Management. System Integration.

### DEPARTMENT OF HOMELAND SECURITY (DHS) - SUBCONTRACTOR

Operation and Maintenance (O&M). Budget Formulation. Budget Execution. Payroll and Acquisition Process. Systems Integration. Financial Reporting. Agile Application Development.

## COMPANY PROFILE

**REGISTERED COMPANY NAME:** Sonora & Associates, LLC

**SOCIOECONOMIC STATUS :** HUBZone, Minority-Owned, Small Disadvantaged Business

**HEADQUARTERS:** 1738 Elton Rd., Ste. 316 Silver Spring, MD 20903 O: 301.679.5779 F: 301.679.5779

**WEBSITE:** [www.sonoraassociates.com](http://www.sonoraassociates.com)

**YEAR AND STATE OF INCORPORATION:** 2008, Maryland

**CAGE CODE:** 657P7 **DUNS NUMBER:** 964451210

**CORP. TYPE:** Subchapter S **COMPANY SIZE:** Small

**NAICS:** 518210 541690 541511 541512 541513 541519 541611

## CERTIFICATIONS

### PARTNERSHIPS



### VEHICLES

